



# Montgomery County Affordable Housing in a New Era: Making the Connections

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## Affordable rental housing is Out of Reach for many Mont. Cnty. families



- 44% of renters pay more than 30% of their income for housing.
- In 2012, a household must earn \$29/hour to afford a modest 2-bdrm apt. in Mont. County.
- A minimum wage earner would need to work 4 jobs to afford a modest 2-bdrm apt. in Mont. Cnty.
- As rental housing demands grow, market may well become more out of reach, leading to the displacement of low-income families and loss of affordable apartments.
- Increasing expiration of rental assistance contracts and use restrictions.

Source of data: NLIHC's Out of Reach

## Section 8: A critical housing resource but increasingly At Risk of being lost



- There are 38 Sec. 8 properties in Mont. Cnty. with more than 2,400 Sec. 8 apartments.
- Serve the most vulnerable households: Avg. annual income of less than \$12,000/annually; Majority are disabled and/or elderly.

### Policy Risk

- Owners "opt out"
- · Lack of funding

### Market Risk

- · Strong market- Gentrification
- Rising expenses such as utilities

#### Owner Capacity/ Interest

- Owner may want out of the business
- Owner may lack capacity to maintain/ recapitalize housing

### **Current Policy Challenge: Secure Full Funding for Sec. 8**



- HUD's budget proposal for next year would cut funding for the Project-Based Section 8 program by over \$1 billion.
- The bulk of this shortfall would be met by not funding contracts for a full 12 months, a/k/a "Short Funding".
- Lead to loss of 100,000 jobs and \$500M in property taxes nationally
- More than 1,700 apts in Mont. Cnty. would be short-funded under this budget proposal.
- This will lead to perverse incentives for owners to opt out of the program or underinvest in property conditions.

County can work with the MD congressional delegation to oppose budget cuts.

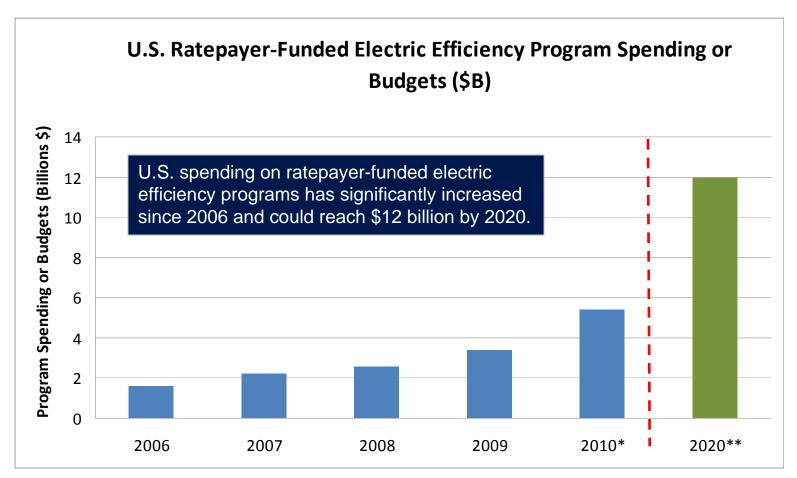
## Creative local solutions are key to preserving affordable housing



- While preservation is a national challenge, the wide variety of local conditions requires a local, special response.
- Intervention requires a local understanding of the market, the population being served and level of state and local support.
- Good examples of state/local innovation in MD:
  - 1. Harness utility funding to improve energy efficiency
  - 2. Preserve affordable housing near transit
  - 3. Strengthen family economic security

## Utility funding for energy efficiency programs is growing rapidly





Total U.S. program spending for years 2006-2009. (Source: ACEEE)

<sup>\*</sup>Total U.S. program budgets for year 2010. (Source: Institute for Electric Efficiency)

<sup>\*\*</sup>Projected total U.S. program budgets in 2020 according to the Lawrence Berkley Nat'l Laboratory (Source: Institute for Electric Efficiency)

## MD is a leader in providing sustainable affordable housing



- Energy efficiency upgrades in multifamily rental housing are a cost-effective means to reduce energy consumption, maintain housing affordability, and create healthier living environments for lowincome families.
- MD DHCD has secured \$70mm from the utilities for energy efficiency upgrades in low-income homes.
- Includes \$12mm for multifamily affordable housing.
- Target existing properties in DHCD's portfolio, as well as housing developments requesting financing for rehabilitation.



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### Healthy, Efficient Housing



- Making homes more energy efficient:
  - Improves Health: reduces respiratory illness; eliminates exposure to hazardous materials.
  - Reduces energy consumption: GREEN rehab at R Street Apartments led to average energy savings of 20% per unit.
  - Reduces costs to consumers: Study by Minnesota Housing found energy retrofit resulted in average annual savings of \$118/year.
    - As energy costs rise, reducing consumption translates to greater affordability.
  - County needs to make concerted effort to not just use public but also utility energy efficiency funds for this purpose.
  - New Jersey and Massachusetts models.

# Why preserve affordable housing near transit?



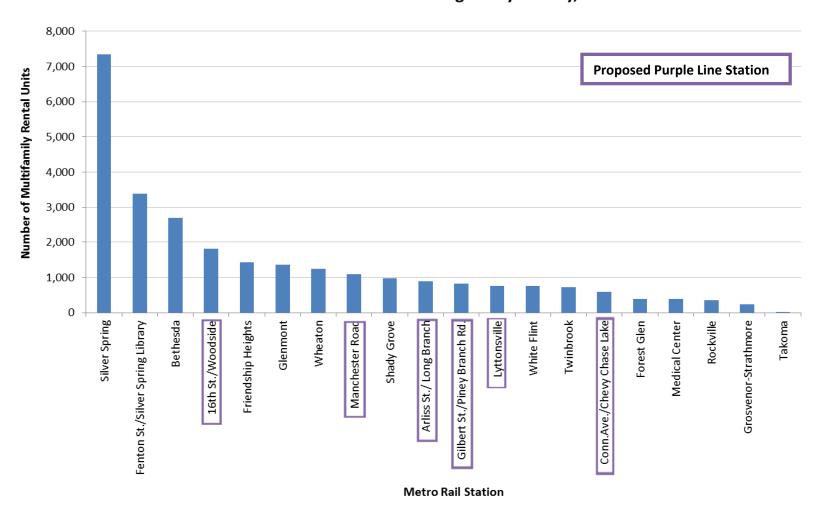
- Housing and transportation costs are the highest costs for low to moderate income residents;
- Increased development near rail stations likely to drive up prices putting affordable housing at risk.
- Employees able to live near where they work.
- Increasing use of mass transit, reducing congestion.



### 20,000 Mont. County Apts. within ½ mile of existing or proposed rail



### Number of Multifamily Rental Units within Half Mile of Existing and Proposed Metro Rail Stations in Montgomery County, MD



#### What is GreenPATH?



- Metro Regional Initiative targeting properties that serve lowincome families within a half mile of existing or planned rail stations including Metrorail, MARC trains and planned transit (i.e. Purple Line).
- GreenPATH brings 5-7 year, 3.5-4% acquisition financing
- Working to secure adequate capital for \$54 million fund to preserve 1,000 apts. \$10 M secured to date.
- Led by National Housing Trust and Enterprise.

### Leveraging Housing Assistance to Strengthen Economic Security



- Montgomery County's Family Self-Sufficiency (FSS) program is a model of success for helping families move towards economic security.
- FSS graduates have more than doubled their average annual earned incomes during their participation in the program.
- Nearly 20% of participants became homeowners when they graduated.

Affordable housing can serve as a stepping stone to a brighter and more secure financial future for low-income families.

### Making the Case: Affordable Housing and Good Outcomes



- Connecting through Personalized Stories: Campaign provides images and stories of residents and how stable housing has positive, specific impact on their lives.
- Affordable Housing Saves Taxpayer \$: The cost of homelessness is high. Providing housing and services to a homeless person saves taxpayers a minimum \$25,000/year.
- Connection Between Stable Housing and Childhood Education: Children living in stable housing conditions have higher rates of classroom attendance and better school performance.
- Connection Between Stable Housing and Good Health, Especially for Children and Elderly, Saving on Hospitalization stays: Energy improvements, e.g., insulation and high performance windows and doors eliminate major triggers for asthma and respiratory illness.
- **Providing Economic Impact Data: Jobs, jobs!** Provide economic impact of affordable housing development at the project level. Most elected officials don't realize that 150 jobs created for every 100 units rehabilitated. Rehab gives the hard-hit construction industry a shot in the arm.



Support Full Funding for Section 8: The Value of Section 8 to the People, The Community, and Private Investors



### **Looking Ahead**



- Maryland Senators and Congressional Representatives very well positioned.
- Be creative: Housing is not just about hard units. Its about families, communities, economic growth and educational opportunities. Use all of those tools to show WHY.

#### For more information:

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